



## MSC Software Corporation

### 30-trial Risk-Free Program Eases Transition to Aline

#### MSC Software Corporation (Nasdaq: MSCS)

MSC is a pioneer and leader in enterprise simulation solutions for manufacturers to accurately predict how their designs will behave in their intended environments, without having to build and test multiple physical prototypes. MSC Software serves the aerospace, automotive and heavy machine industries, where they are considered to be the leader in high-end analysis and simulation. MSC Software is headquartered in Santa Ana, CA with locations worldwide.



#### The Aline Difference:

- Ease of transition—  
“I never thought the conversion could be that clean.”
- Responsive support team
- The simplicity is a great advantage
- Ease of use
- Ability to grow with the business—now at over 47 users
- More time to spend on high value projects

#### Background

When the Director of Internal Audit was hired, he immediately knew he needed a tool to help him standardize and consolidate all of the data needed for Sarbanes-Oxley and Internal Audit. He also wanted a solution that was extendable to a comprehensive GRC solution, as the company moved toward Performance Improvement and IT Strategy initiatives. Prior to joining MSC, the company outsourced its auditing functions to multiple vendors. As a result, there was no structure or organization in place; each outsourced provider had their own method to capture and report the necessary audit information, mostly in spreadsheets scattered throughout the company. Furthermore, the Director knew he had to create a systematic plan to proceed in an orderly fashion and was looking for a tool to help him organize his method.

A major concern was getting IT involved. MSC didn't want to have to worry about hardware requirements and buying a dedicated server. He was specifically looking for an On-Demand SaaS solution that would allow ease of deployment to get them up and running quickly. The Director looked at three of the top GRC solution providers and focused in on Aline because of its unique framework.

“Another key factor for MSC was assuming low risk and not making a significant capital expenditure without 100% confidence in what we were purchasing. Aline's 30-day trial was the perfect opportunity to test the software. The first thing I did was pull all of my data into a centralized framework and get comfortable working with the tool. I was amazed at how easy and flexible Aline was. We've started rolling out IA and will deploy audit management very soon; our ERM training session is underway as well. There's no other tool that can capture input from various sources and use that data to assess risk.”

MSC Software had been interviewing several solution providers, but Aline was the only one who would implement the software, train the users, and provide full training for 30 days free of charge.

### **MSC Software Corporation**

We are saving at least 20% of our previous budget, can much better manage our information, have achieved greater visibility, and are more focused on high value risk and performance projects. During the 30 day trial period, we reduced our key control count from 486 to 371; and we anticipate further optimization within the next few months. By implementing Aline, we are enjoying a tremendous advantage of having everything in one central location where the analysis is connected to the audit information—in a single unified database. Aline basically paid for itself in 30 days.

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### **Aline's 30-Day Satisfaction Guaranteed Program**

**Aline will load a qualified company's data and provide training on our GRC Solution free of charge as long as the company signs a post-dated agreement for 30 days past the training date. If the company is not completely satisfied with the performance of Aline and the ROI is not proven, simply send an email at any time before the end of the trial period—Aline will cover the implementation and training fees, and the company is under no obligation to purchase our solution.**

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### **About Aline**

Since 1995, Aline, a subsidiary of Business Intelligence International, has been the “expert to the experts” in developing risk and performance frameworks and analytics for leading vendors in the business intelligence space. The company has been the architects of structures that systematically organize all of the complex components of risk, performance, personnel, processes and systems in a way that gives clarity and deep visibility into an organization for oversight and decision-making. By packaging this into an easy-to-use, easy-to-understand platform and then overlaying the support and professional expertise a company requires, Aline brings cost-effective solutions to clients of any size.